



REALTY FANATICS®
GROUP

SO YOU WANT TO BE A REALTOR

Let RFG guide you
in what it takes to
become a Realtor



Course Requirements

Start Up Costs

Keys to Success



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180 Hours of Texas Courses

- Principles in Real Estate (30 hours)
- Principles in Real Estate II (30 hours)
- Law of Agency (30 Hours)
- Law of Contracts & Forms (30 Hours)
- Promulgated Contracts & Forms (30 Hours)
- Real Estate Finance (30 Hours)

To become a real estate agent in Texas, prospective candidates must complete 180 hours of prelicensing courses, and these hours are transferable for eligibility to take the Arkansas licensing exam. At Realty Fanatics Group, we require our agents to hold licenses in both states to enhance our community service capabilities. You have the flexibility to choose between online learning or in-person classes available at different locations across the state. For comprehensive information on licensing in Texas, please visit trec.texas.gov, and for details on Arkansas licensing, go to arec.arkansas.gov. Additionally, it's important to note that post-licensing courses and continuing education are essential to keep your licenses active in compliance with state regulations.



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Start up Costs for Practicing Real Estate

1. Real Estate Agent Pre License Courses

Texas \$500+* (Texas courses convey to Arkansas so no need for additional course work)

2. Real Estate Agent Post License Courses

Texas \$455+* | Arkansas \$209+*

3. State, Local Board, Testing, Etc.

\$1,200+* (this fee includes things such as National Association fees, Sentrilock fees, etc.)



Being a REALTOR® involves various costs, subject to change. Some are annual. Each agent is an independent contractor, responsible for all expenses. The brokerage doesn't cover local, state, or national association dues, licensure courses, continuing education, additional licenses, advertising, or promotional items.

Pre-license estimate from Aceable and post-license estimate from CE Shop as of 10/3/23. Prices may vary due to seasons and promotions; check websites for details. Explore alternative schooling methods. Costs may change due to fee increases by governing entities. Queries? Ask our broker for clarification.

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Keys To Success

- Professional
- Trustworthy
- Coachable
- Team Player
- Organized
- Compassionate
- Punctual
- Follow Ethics
- Motivated
- Driven
- Relational
- Service Minded
- Composed
- Optimistic
- Sympathetic
- Responsible
- Reliable
- Thoughtful
- Supportive
- Empathetic
- Sincere
- Determined

At Realty Fanatics Group, we firmly believe that becoming a successful agent isn't solely about memorizing test answers; it's about maintaining excellence for the long haul. Holding the prestigious title of Realtor signifies a commitment to a higher standard beyond that of a traditional real estate agent. To understand the level of service and integrity expected of Realtors®, we encourage you to explore the National Association of Realtors website. nar.realtor

We consider these attributes listed above as fundamental for becoming a well-rounded and professional Realtor. It is a firm belief within our brokerage that people come before profits and helping our clients make the best real estate decisions is always top priority. We offer a service. We are not simply a salesperson. We serve our community in all things real estate. Check out our website for more info. RealtyFanatics.com